



CASE STUDY—

MAXIMIZING REVENUE

THROUGH ENHANCED CODING ACCURACY

EXECUTIVE SUMMARY

Management by Infinity Rehab (MIR) brings therapy management to our customers seamlessly. With every solution for meeting your rehab needs, we help you assess your readiness for each option and determine the cost-benefit to making a change successful.

Our 25 years of experience running high-performing programs under capitated arrangements give us the experience to quickly assess your program, identify opportunities to improve performance and cost-effectiveness, and bring compliance into standards.



CLIENT CHALLENGE

MIR identified a client with significant Section GG discrepancies and inaccurate coding. PDPM daily rates were impacted by an uneven distribution in the OT/PT and ST case mix groups. These practices were causing the client to suffer financially.



SOLUTION

- **MIR** implemented updated PDPM systems to optimize therapy support
- **MIR** provided education and training to Director of Rehab (DOR) and MDS coordinator
- **MIR** provided and onboarded client to Inovalon Intelligence® MDS software (included in **MIR** suite of services)

The **MIR** team worked closely with this client throughout the incorporation of education, training, and specialized MDS software. The client is benefiting from continuous support, monitoring, and training opportunities from **MIR** specialists.

RESULTS

DAILY RATE
INCREASED BY

\$5.31

PER PATIENT DAY
(PPD)

\$1,700
/MONTH

SPIKE IN
REVENUE

INCURRED NO
ADDITIONAL
LABOR COSTS

TESTIMONIAL

“

Thanks to MIR, we identified severe Section GG discrepancies and inaccurate coding that were affecting our PDPM daily rates. Their expertise helped us correct an uneven OT/PT and ST case mix, significantly improving our financial performance and overall accuracy.”

CONCLUSION

With **Infinity Rehab's MIR** program, the client not only reduced compliance risks and safeguarded significant revenue but also strengthened their operations for long-term stability. Moving forward, we're excited to see how Inovalon Intelligence® MDS software will further enhance their success and support ongoing growth.

FIND OUT MORE

For a personalized therapy management program designed for your specific needs, contact:



MARK WILHELM

Vice President of Client Services
MWilhelm@infinityrehab.com

303.995.3338

