



CASE STUDY—

# IMPROVING

## THE BOTTOM LINE THROUGH COST-EFFECTIVE STAFFING AND TREATMENT MODEL

### EXECUTIVE SUMMARY

**Management by Infinity Rehab (MIR)** brings therapy management to our customers seamlessly. With every solution for meeting your rehab needs, we help you assess your readiness for each option and determine the cost-benefit to making a change successful.

Our 25 years of experience running high-performing programs under capitated arrangements give us the experience to quickly assess your program, identify opportunities to improve performance and cost-effectiveness, and bring compliance into standards.



## CLIENT CHALLENGE

In this case study, our client was struggling with optimizing their staffing model. Their salary scale and labor mix were misaligned, resulting in excessively high operational costs. In other words, their therapy delivery system was draining their profit opportunity.



## SOLUTION

- Craft a cost-effective staffing model
- Power recruitment to cast the updated staffing model
- Revamp therapy delivery system to deliver cost-effective treatment

The **MIR** team quickly identified the issues with our client's salary scale and labor mix causing increased labor costs.

**MIR** re-engineered the therapy delivery system for cost-effective, high-quality treatment methods specifically tailored for patients with limited funding, such as those covered by some managed care payors. This redesign optimized resources while providing excellent patient outcomes.

## RESULTS

**40%**  
REDUCTION IN  
THERAPY LABOR  
COSTS BY SWITCHING  
TO AN IN-HOUSE  
THERAPY MODEL



ANNUAL  
IMPACT OF OVER  
**200K**  
IN SAVINGS,  
NET OF **MIR** FEES

## TESTIMONIAL



*By transitioning to an in-house therapy model, we experienced significant cost savings, and we couldn't be more thankful for Infinity Rehab's invaluable assistance throughout the process."*

## CONCLUSION

By maximizing the expertise and resources of **Infinity Rehab**, healthcare providers can enhance their bottom line, uncover hidden workforce issues, and achieve profitability—all while effectively managing costs and mitigating risks.

## FIND OUT MORE

For a personalized therapy management program designed for your specific needs, contact:



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