



Optimization

CASE STUDY—

## OPTIMIZED PART B THERAPY IMPROVES REVENUE PERFORMANCE

### EXECUTIVE SUMMARY

**Management by Infinity Rehab (MIR)** brings therapy management to our customers seamlessly. With every solution for meeting your rehab needs, we help you assess your readiness for each option and determine the cost-benefit to making a change successful.

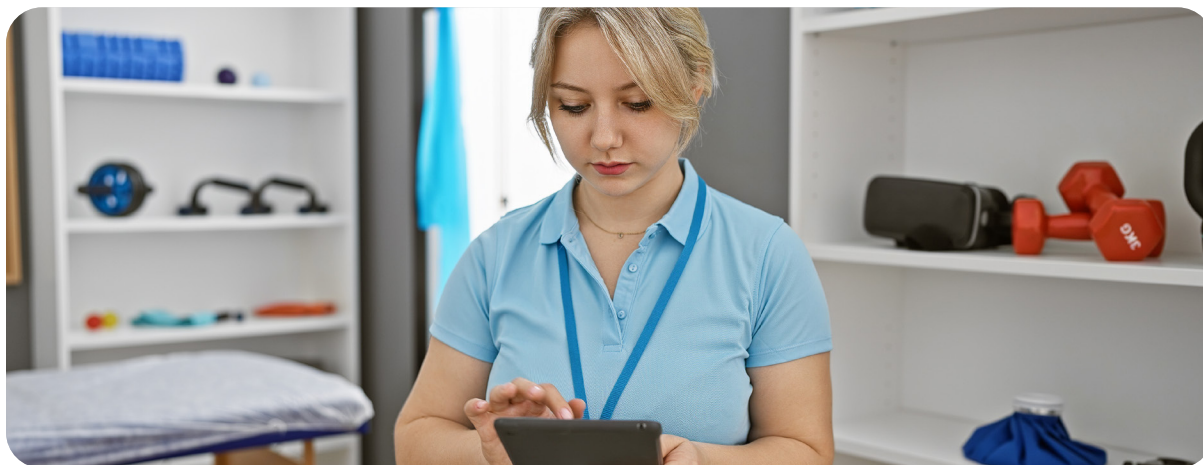
Our 25 years of experience running high-performing programs under capitated arrangements give us the experience to quickly assess your program, identify opportunities to improve performance and cost-effectiveness, and bring compliance into standards.



## CLIENT CHALLENGE

Therapy programs must comply with federal, state, and local laws. Regulations and technical requirements are complex and ever-changing. Having a partner in therapy management ensures your program meets these requirements and capitalizes on properly structured therapy systems.

In this case study, our client's facility underserved their long-term care residents by not capturing effective treatment time, costing the facility time, money, and lost opportunity.



## SOLUTION

- **MIR** identified system and knowledge gaps; assessed annual impact
- **MIR** educated the Director of Rehab and therapy team on appropriate capture of treatment time
- **MIR** monitored systems and processes to ensure stability of new model

Through a commitment to education and professional development, we helped our client achieve and maintain high standards of Part B therapy services while correctly improving coding procedures.

Proper capture of treatment time streamlines administrative processes, reduces errors and ensures that the team is using their time effectively.

Ongoing monitoring proactively provides quality assurance. It ensures that any issues with the new model are identified and addressed promptly.

Ensuring the stability of a new model means that the provider is looking for long-term success rather than short-term fixes. This is crucial for building sustainable healthcare change.

## RESULTS

**25%**

IMPROVEMENT  
IN PART B UNITS  
PER VISIT WITHIN  
3 MONTHS

PART B  
REVENUE  
INCREASED BY

**72%**

PER CASE

**\$78K**

BOTTOM LINE  
IMPACT

## TESTIMONIAL

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*Partnering with the Infinity Rehab team transformed our therapy management. Their expertise not only improved our efficiency and revenue significantly but also ensured we met all compliance requirements. We're thrilled with the results and the positive impact on our operations and patient care.”*

## CONCLUSION

By leveraging the expertise and resources of **Infinity Rehab**, healthcare providers can enhance the quality of care, improve operational efficiency, and achieve better patient outcomes, all while managing costs and mitigating risks.

## FIND OUT MORE

For a personalized therapy management program designed for your specific needs, contact:



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